

Design

The State of the Netherlands – PH-GOV

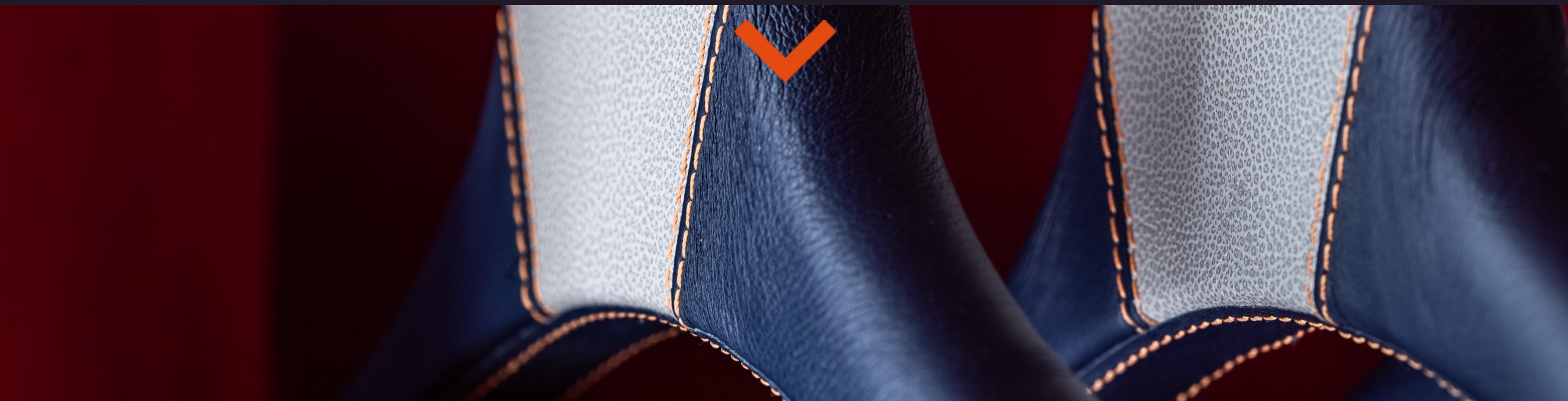
ALTEA successfully managed the nose-to-tail acquisition and outfitting of the new governmental aircraft for the State of the Netherlands - a Boeing BBJ bearing the registration PH-GOV. The aircraft was delivered after a 12-month completion at Fokker Techniek. ALTEA supported the customer from the outset through to delivery.



Design

Over a four year period:

- ALTEA was the incumbent advisor to the State of the Netherlands for the procurement of the aircraft, acquired through a European tender that ALTEA co-authored. Among others, ALTEA played a pivotal role in conducting due diligence.



Design

- ALTEA was then responsible for the interior & exterior design of the aircraft and customer representation of its outfitting by Fokker Techniek.
- ALTEA also advised the State of the Netherlands in preparing the entry into service of PH-GOV.
- The ALTEA team took care of commercial, technical and regulatory matters, to make this project a smooth and productive experience.



Design

Major milestones

- Request for Proposal via EU Tender: July 2016
- Contract Award: April 2017
- Aircraft production oversight: February – March 2018
- Aircraft completion & delivery: May 2018 - June 2019

THE ALTEA difference

Our major achievements on this project

- > Aircraft delivered on time and on budget
- > Interior design / VIP completion winner at the International yacht & aviation awards 2020



140 years' collective
completion experience
27 VIP completions



Aircraft worth \$1.1 billion
acquired/sold/leased



Award winning design





Aircraft | inside & out

CASE STUDY

THE STATE OF THE NETHERLANDS

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